

## **RICHARD WILSON PROFILE**

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Richard has 25 years background in operational management, change management and strategic development with a proven track record in:

### **STAFF MANAGEMENT & DEVELOPMENT**

- The management and development of staff individually and as teams
- Implementation of the personalisation agenda within service delivery

### **RELATIONSHIP MANAGEMENT**

- Identifying and creating complementary informal or formal partnerships

### **PRODUCT DEVELOPMENT**

- Identification of potential models and income streams
- Business planning, identifying and engaging with stakeholders
- Project managing process using the prince2 model

### **RE-PROVISIONING AND RE-MODELLING**

- Potential diversification options
- Alignment to meet long term internal and external strategies
- Overseeing the change management process
- Project management of the acquisition and transfer of services (including compliance with TUPE regulations)

### **TENDERS / BIDS**

- Identification of potential tender and funding opportunities
- Co-ordination and submission of bids and tenders
- Identifying and contacting potential partners for joint submissions

### **WORKING WITH PARENT / CARERS**

- As a parent / carer I understand the potential pressure points that can lead to conflict and tension and advise on an effective and professional response to manage these

### **INTERIM OPERATIONAL MANAGEMENT**

- Interim management
- Support to implement regional or national initiatives